

MWGCOA'S 2018 COTY award goes to Windsong Farm Golf Maple Plain, MN.

Please join us in honoring David Meyer owner, and his entire staff during our luncheon hosted by our friends with MTI Distributing at our 22nd Annual Awards Luncheon.



David is the Chairman and CEO of **Titan Machinery Inc.**, headquartered in West Fargo, ND. The Company owns and operates a network of full service agricultural and construction equipment stores in the United States and Europe. The Titan Machinery network consists of 74 North American dealerships in North Dakota, South Dakota, Iowa, Minnesota, Montana, Nebraska, Wyoming, Wisconsin, Colorado, Arizona, and New Mexico, and 27 European dealerships in Germany, Romania, Bulgaria, Serbia, and Ukraine. Titan Machinery has approximately 2150 employees worldwide. Since its opening day in 2003, **Windsong Farm** has proved to be one of the finest golf clubs in Minnesota, offering an unparalleled atmosphere with world-class golf and amenities. It is not hard to see why Windsong Farm is consistently rated in Minnesota's top golf courses, but also nationally recognized as one of the top Modern Classic Golf Courses in the nation. With recent course improvements, pioneered by original course architect *John Fought*, Windsong's golf course will offer ample challenge and enjoyment to golfer's off all skill levels. David will tell us how he decided to become involved in the golf industry, while his many other businesses needed his attention. He was able to retain the loyalty and memberships of the formerly private country club, while making it a business. **No easy thing to do!**

MWGCOA BUSINESS MEETING (REGULAR MEMBERS)**1:30-2:00**

The business of this meeting will include election of officers, as well as any other business to be considered.

EXHIBITS RE-OPEN. Please plan to visit our Corporate Members in the exhibit area**1:30*****"Quit Leaving Money on the Table"* Jay Harer Strategic Account Manager, BEST BUY FOR BUSINESS 2:15**

Jay is a longtime executive with BEST BUY FOR BUSINESS.: "When you create a Business Account, you're embarking on a fast, easy and hassle-free shopping experience for your business or organization--no matter how large or small. Enjoy volume purchasing, business-only price savings, a large assortment of business-grade products, and the ability to earn rewards points on every purchase." Jay will discuss one of his product specialties, SQUARE. "SQUARE is a little device which is bound to change the World. You can start accepting payment cards immediately with SQUARE, right from your mobile phone". While many course owners may understand and use SQUARE for refreshment cart sales, it has potentially hundreds of other uses. Rapid league check-in, shop inventory, electronic time clock, customer record files, and many other business applications common to SQUARE around the world could be applied to golf. This is new technology to help **YOU** focus on profit, and increased cost-cutting efficiencies

"This is YOUR Time"**3:00-4:15**

Each of our presenters have agreed to facilitate 15-minute roundtable discussions on their topics. 121 Marketing, Department of Labor, Food planning, Minnesota's Economic Impact, Kids on Course, SQUARE and other discussions are planned to drill down with your questions in concurrent 15-minute sessions. When the bell rings, you can move on to other topics with other facilitators on *their* special topics

GALA COCKTAIL PARTY AND HORS D'OEUVRES**4:15-5:00**

Your hosts for this party are MWGCOA's Corporate Platinum Members: **VERSATILE VEHICLES, MTI DISTRIBUTING, SECURA INSURANCE COMPANY, CLUB PROPHET, REINHART FOODSERVICE** and our Chapter Corporate members who bring you great values; their way of saying "thank you, and hope you enjoy"!

ADJOURN**SAFE HOME!****5:00**

**LOOK FOR INFORMATION IN SPRING 2019 ABOUT THE 14TH ANNUAL OWNERS OUTING AND FIELD DAY. THIS EVENT GIVES OUR SUPPLIER SPONSORS AND OWNERS A CHANCE TO NETWORK TOGETHER, PLAY GOLF, AND JUST RELAX AND ENJOY THE DAY
PLAN NOW TO ATTEND!**

MWGCOA wants to thank Gaby Accad, and Versatile Vehicles for underwriting costs of printing this program